

Royal IHC strengthens cooperation with APC Jordan through signing of three contracts

PRESS RELEASE

Royal IHC has signed three contracts with the Jordan-based Arab Potash Company (APC) to deliver two cutter suction dredgers (CSDs) and implement a new maintenance agreement. The first contract comprises the delivery of a custom-built CSD, the second is a three-year maintenance contract for the IHC dredgers JARASH and MUTAH, and the third involves another dredger, which will be a copy of JARASH.

Introducing the ALKARAMAH

The newly built CSD – the ALKARAMAH – is based on a modified, innovative IHC Beaver® 65 DDSP with three different working depth ranges: up to 18, 25 and 32 metres. It will be further adapted for the stepping, swinging and cutting of firm soil types, and include a Christmas tree configuration for dredging at 32 metres. A work boat modified from a DMC 1450 is also part of the contract and both units will be made suitable for operations in the Dead Sea.

Included in the contract will be the supply and international transport of equipment and services to ensure a smooth start-up of activities at two different locations. Furthermore, APC will be supported by IHC with extensive field engineering services such as overland transportation, (de)mobilisation, dredger modifications, crew training, and maintenance support services.

APC will deploy the CSD at the Dead Sea in Jordan, where it will be initially used to develop a new pump station. After completion, the ALKARAMAH will be modified by IHC and redeployed to APC's Salt Ponds to support the existing fleet in the cutting and removal of crystallised salt.

Three-year maintenance contract

The second contract comprises a three-year maintenance agreement for APC's dredgers: JARASH (a custom-built CSD) and MUTAH (an IHC Beaver® 40), both delivered by IHC. The purpose of the maintenance contract is to achieve and maintain an agreed level of uptime for the two dredgers.

All maintenance and repair work will be managed and executed by IHC's local office in the Middle East, including the supply of spare parts. With this contract, IHC is now delivering a complete integrated value proposition, from the design and build to maintenance, with an agreement in place regarding the performance of the dredgers.

Supporting long-term growth

The third contract will see the turnkey supply of a custom-built vessel named ALYARMOUK – a 3,557kW CSD. It is a further developed copy of the CSD JARASH, which IHC delivered to APC in 2018. As part of its long-term growth strategy, APC will use ALYARMOUK at its site in Jordan, where it will cut and remove crystallised salt under harsh conditions.

Through the three contracts, IHC remains fully committed to further developing its long lasting cooperation with APC in the field of dredging and wet-mining by supplying dredgers, equipment and services. This total integrated value proposition will help to support and maximise APC's growth, competitiveness and profitability in the global wet mining market.

"We are proud that Arab Potash has again chosen IHC to be its reliable partner," says IHC's Regional Commercial Director Amin Ezzedin. "This includes not only the delivery of a newly built vessel, but also a custom-built copy of the JARASH, as well as supporting our business continuity through a multi-year contract in the field of services."



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Note for the editors, not for publication:

Profile Royal IHC

In an ever-changing political and economic landscape, Royal IHC enables its customers to execute complex projects from sea level to ocean floor in the most challenging of maritime environments.

We are a reliable supplier of innovative and efficient equipment, vessels and services for the offshore, dredging and wet mining markets. With a history steeped in Dutch shipbuilding since the mid-17th Century, we have in-depth knowledge and expertise of engineering and manufacturing high-performance integrated vessels and equipment, and providing sustainable services. From our head office in The Netherlands and with 3,500 employees working from sites and offices on a global basis, we are able to ensure a local presence and support on every continent.

Dredging operators, oil and gas corporations, offshore contractors, mining houses and government authorities all over the world benefit from IHC's high-quality solutions and services. With our commitment to technological innovation, in which sustainability and safety are key, we strive to continuously meet the specific needs of each customer in a rapidly evolving world.

For more information on Royal IHC, visit www.royalihc.com

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